



November 17, 2015

Acquisition Highlights / Strategic Rationale



- Aligns with MACOM's secular growth strategy in optical networking
- Expands addressable market in Data Centers with a defensible and sticky technology
- Expands MACOM's SAM in Japan by establishing strong local presence and customer relationships
- Expected to be accretive to EPS with strong revenue synergies



MACOM and FiBest Overview

MACOM

- NASDAQ: MTSI
- Catalog business with 2,700+ products serving large and diverse end markets
- Sticky, value-added technologies, industry-leading engineering competencies and long product lifecycles
- R&D focused on high growth, high margin products using compound semiconductor technologies
- Deep relationships with blue chip aerospace, defense and communications customers
- ~5% of revenue in Japan



- Private
- Market leader in 100G Optical Sub Assemblies for telecom and datacom
- Defensible industry-leading engineering competencies in a high growth market
- R&D focused on high performance optical sub assemblies for 100G and beyond
- Deep relationships with blue chip communications customers
- 50% of revenue in Japan



100G Sub Assembly – FiBest's Core Strength



Key Takeaways

MACOM + FBest



Aligns with MACOM's secular growth strategy in optical networking

Expands addressable market in data centers with a defensible and sticky technology

Expands MACOM's SAM in Japan by establishing strong local presence and customer relationships

Expected to be accretive to **EPS**

