

# MACOM Reports Fiscal Fourth Quarter and Fiscal Year 2022 Financial Results

**LOWELL, MA, November 3, 2022** – MACOM Technology Solutions Holdings, Inc. ("MACOM") (Nasdaq: MTSI), a leading supplier of semiconductor products, today announced its financial results for its fiscal fourth quarter and fiscal year ended September 30, 2022.

#### Fourth Quarter Fiscal Year 2022 GAAP Results

- Revenue was \$178.1 million, an increase of 14.8% compared to \$155.2 million in the previous year fiscal fourth quarter and an increase of 3.4% compared to \$172.3 million in the prior fiscal quarter;
- Gross margin was 60.9%, compared to 58.1% in the previous year fiscal fourth quarter and 60.7% in the prior fiscal quarter;
- Operating income was \$37.0 million, compared to operating income of \$26.3 million in the previous year fiscal fourth quarter and operating income of \$36.0 million in the prior fiscal quarter; and
- Net income, which includes a \$202.8 million non-cash income tax benefit associated with the release of the valuation allowance on the majority of our deferred tax assets, was \$239.3 million, or \$3.36 per diluted share, compared to net income of \$17.1 million, or \$0.24 per diluted share, in the previous year fiscal fourth quarter and net income of \$32.2 million, or \$0.45 per diluted share, in the prior fiscal quarter.

#### Fourth Quarter Fiscal Year 2022 Adjusted Non-GAAP Results

- Adjusted gross margin was 62.6%, compared to 61.1% in the previous year fiscal fourth quarter and 62.2% in the prior fiscal quarter;
- Adjusted operating income was \$56.9 million, or 32.0% of revenue, compared to adjusted operating income of \$46.8 million, or 30.2% of revenue, in the previous year fiscal fourth quarter and adjusted operating income of \$54.1 million, or 31.4% of revenue, in the prior fiscal quarter; and
- Adjusted net income was \$55.1 million, or \$0.77 per diluted share, compared to adjusted net income of \$43.3 million, or \$0.61 per diluted share, in the previous year fiscal fourth quarter and adjusted net income of \$52.1 million, or \$0.73 per diluted share, in the prior fiscal quarter.

#### Fiscal Year 2022 GAAP Results

- Revenue was \$675.2 million, an increase of 11.2%, compared to \$606.9 million in fiscal year 2021;
- Gross margin was 60.2%, compared to 56.3% in fiscal year 2021;
- Operating income was \$132.7 million, compared to \$81.0 million in fiscal year 2021; and
- Net income was \$440.0 million, or \$6.18 per diluted share, compared to net income of \$38.0 million, or \$0.54 per diluted share, in fiscal year 2021. Net income for fiscal year 2022 includes a \$118.2 million gain associated with the sale of an equity interest and a non-cash income tax benefit of \$202.8 million associated with the release of the valuation allowance on the majority of our deferred tax assets.

#### Fiscal Year 2022 Adjusted Non-GAAP Results

- Adjusted gross margin was 62.0%, compared to 59.6% in fiscal year 2021;
- Adjusted operating income was \$211.0 million, or 31.2% of revenue, compared to \$170.3 million, or 28.1% of revenue, in fiscal year 2021; and
- Adjusted net income was \$201.0 million, or \$2.82 per diluted share, compared to adjusted net income of \$151.9 million, or \$2.15 per diluted share, in fiscal year 2021.

#### **Management Commentary**

"We are pleased with our Q4 and fiscal 2022 results," said Stephen G. Daly, President and Chief Executive Officer. "More importantly, we have many new and compelling products to support market share gains in fiscal 2023."

#### **Business Outlook**

For the fiscal first quarter ending December 30, 2022, MACOM expects revenue to be in the range of \$177 million to \$182 million. Adjusted gross margin is expected to be between 61.5% and 63.5%, and adjusted earnings per share is expected to be between \$0.78 and \$0.82 utilizing an anticipated non-GAAP income tax rate of 3% and 71.4 million fully diluted shares outstanding.

#### **Conference Call**

MACOM will host a conference call on Thursday, November 3, 2022 at 8:30 a.m. Eastern Time to discuss its fiscal fourth quarter and fiscal year 2022 financial results and business outlook. Investors and analysts may visit MACOM's Investor Relations website at <u>https://ir.macom.com/events-webcasts</u> to register for a user-specific access code for the live call or to access the live webcast. A replay of the call will be available within 24 hours and remain accessible by all interested parties for approximately 90 days.

#### **About MACOM**

MACOM designs and manufactures high-performance semiconductor products for the Telecommunications, Industrial and Defense and Datacenter industries. MACOM services over 6,000 customers annually with a broad product portfolio that incorporates RF, Microwave, Analog and Mixed Signal and Optical semiconductor technologies. MACOM has achieved certification to the IATF16949 automotive standard, the ISO9001 international quality standard and the ISO14001 environmental management standard. MACOM operates facilities across the United States, Europe, Asia and is headquartered in Lowell, Massachusetts.

#### **Special Note Regarding Forward-Looking Statements**

This press release contains forward-looking statements based on MACOM management's beliefs and assumptions and on information currently available to our management. These forward-looking statements include, among others, statements about MACOM's strategic plans and priorities, our ability to continue to improve our earnings and to ensure business continuity and to be successful and drive market share gains in our technology, product development and engineering efforts, acceleration, strength and competitiveness of new product introductions and technology portfolio expansion, MACOM's profitability, prospects and growth opportunities in our three primary markets, our strategy with respect to adjacent markets, development and process qualification timelines, the potential impact to our business of and our ability to remain cash flow positive in an economic downturn or recession, continued revenue growth and financial and business improvements and the estimated financial results for our 2023 fiscal first quarter and the stated business outlook and future results of operations.

These forward-looking statements reflect MACOM's current views about future events and are subject to risks, uncertainties, assumptions and changes in circumstances that may cause those events or our actual activities or results to differ materially from those indicated by the forward-looking statements, including any failure to

accurately anticipate demand for our products and effectively manage our inventory; risks related to any weakening of economic conditions; our dependence on a limited number of customers; our ability to develop new products and achieve market acceptance of those products; component shortages or other disruptions in our supply chain, including as a result of the COVID-19 pandemic, geopolitical unrest or otherwise; inflationary pressures; our ability to compete effectively; and those other factors described in "Risk Factors" in MACOM's filings with the Securities and Exchange Commission ("SEC"), including its Annual Report on Form 10-K, its Quarterly Reports on Form 10-Q and other filings with the SEC. These forward-looking statements speak only as of the date of this press release, and MACOM undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

#### Discussion Regarding the Use of Historical and Forward-Looking Non-GAAP Financial Measures

In addition to United States Generally Accepted Accounting Principles ("GAAP") reporting, MACOM provides investors with financial measures that have not been calculated in accordance with GAAP, such as: non-GAAP gross profit and gross margin, non-GAAP operating expenses, non-GAAP income from operations and operating margin, adjusted EBITDA, non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP diluted shares, non-GAAP income tax rate, non-GAAP interest expense and non-GAAP free cash flow. In this release or elsewhere, we may alternatively refer to such non-GAAP measures as "adjusted" measures. This non-GAAP information excludes the effect, where applicable, of intangible amortization expense, share-based compensation expense, warrant liability expense, non-cash interest, loss on debt extinguishment, equity method investment gains and losses and the tax effect of each non-GAAP adjustment.

Management believes these excluded items are not reflective of our underlying performance and uses these non-GAAP financial measures to: evaluate our ongoing operating performance and compare it against prior periods, make operating decisions, forecast future periods, evaluate potential acquisitions, compare our operating performance against peer companies and assess certain compensation programs. The exclusion of these items from our non-GAAP financial results should not be interpreted as implying that these items are non-recurring, infrequent or unusual. We believe this non-GAAP financial information provides additional insight into our ongoing performance and have therefore chosen to provide this information to investors to help them evaluate the results of our ongoing operations and enable more meaningful period-to-period comparisons. These non-GAAP measures are provided in addition to, and not as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

A reconciliation between GAAP and non-GAAP financial data is included in the supplemental financial data attached to this press release. We have not provided a reconciliation with respect to any forward-looking non-GAAP financial data presented because we do not have and cannot reliably estimate certain key inputs required to calculate the most comparable GAAP financial data, such as future acquisition costs, the possibility and impact of any litigation costs, changes in our GAAP effective tax rate and impairment charges. We believe these unknown inputs are likely to have a significant impact on any estimate of the comparable GAAP financial data.

Investors are cautioned against placing undue reliance on non-GAAP financial measures and are urged to review and consider carefully the adjustments made by management to the most directly comparable GAAP financial measures. Non-GAAP financial measures may have limited value as analytical tools because they may exclude certain expenses that some investors consider important in evaluating our operating performance or ongoing business performance. Further, non-GAAP financial measures may have limited value for purposes of drawing comparisons between companies because different companies may calculate similarly titled non-GAAP financial measures in different ways because non-GAAP measures are not based on any comprehensive set of accounting rules or principles. Additional information and management's assessment regarding why certain items are excluded from our non-GAAP measures are summarized below:

*Amortization Expense* – is related to acquired intangible assets which are based upon valuation methodologies, and are generally amortized over the expected life of the intangible asset at the time of acquisition, which may result in amortization amounts that vary over time. This non-cash expense is not considered by management in making operating decisions.

*Share-Based Compensation Expense* – includes share-based compensation expense for awards that are equity and liability classified on our balance sheet and the related employer tax expense at vesting. Share-based compensation expense is partially outside of our control due to factors such as stock price volatility and interest rates, which may be unrelated to our operating performance during the period in which the expense is incurred. It is an expense based upon valuation methodologies and assumptions that vary over time, and the amount of the expense can vary significantly between companies. Share-based compensation expense amounts are not considered by management in making operating decisions.

*Warrant Liability Expense* – is associated with mark-to-market fair value adjustments, which are largely based on the value of our common stock, which may vary from period to period due to factors such as stock price volatility. We believe these amounts are not correlated to future business operations and do not reflect our ongoing operations.

*Non-cash Interest, Net* – includes amounts associated with the amortization of the discount on our convertible notes and the amortization of certain fees associated with the establishment or amendment of our term loans and convertible notes that are being amortized over the life of the agreements. We believe these amounts are non-cash in nature, are not correlated to future business operations and do not reflect our ongoing operations.

*Equity Method Investment Gains and Losses* – primarily includes non-cash gains and losses associated with a non-marketable equity investment we had in Ampere Computing Holdings LLC and the \$118.2 million cash gain on the sale of this investment in December 2021. We believe these items are not correlated to future business operations and including such amounts does not reflect our ongoing operations.

*Loss on Debt Extinguishment* – includes the write-off of unamortized deferred financing costs associated with the paydown of our term loans. We believe these non-cash amounts are not correlated to future business operations and do not reflect on our ongoing operations.

*Tax Effect of Non-GAAP Adjustments* – the fiscal fourth quarter and fiscal year 2022 include a non-cash benefit of \$202.8 million associated with the release of the valuation allowance on the majority of our domestic deferred tax assets resulting from our assessment of positive and negative evidence as of September 30, 2022. We believe this non-cash amount is not correlated to future operations and does not reflect our ongoing operations. Includes adjustments to arrive at an estimate of our non-GAAP income tax rate associated with our non-GAAP income over a period of time. We determine our non-GAAP income tax rate using applicable rates in taxing jurisdictions and assessing certain factors including our historical and forecast earnings by jurisdiction, discrete items, cash taxes paid in relation to our non-GAAP net income before income taxes and our ability to realize tax assets. We generally assess this non-GAAP income tax rate quarterly and have utilized 3% for our second, third and fourth quarters of fiscal year 2022 and 5% for our first quarter of fiscal year 2022 and fiscal year 2021. Our historical effective income tax rate under GAAP has varied significantly from our non-GAAP income tax rate due primarily to changes in fair values of the common stock warrant liability, which are excluded from our adjusted net income and are neither deductible nor taxable for tax purposes, gains or losses associated with our equity method investment in a private business, income taxed in foreign jurisdictions at generally lower tax rates, research and development tax credits and merger expenses. We believe it is beneficial for management to review our non-

GAAP income tax rate on a consistent basis over periods of time. Items such as those noted above may have a significant impact on our GAAP income tax expense and associated effective tax rate over time.

 $Adjusted \ EBITDA$  – is a calculation that adds depreciation expense to our adjusted income from operations. Management reviews and utilizes this measure for operational analysis purposes. We believe competitors and others in the financial industry also utilize this measure for analysis purposes.

*Free Cash Flow* – is a calculation that starts with cash flow from operating activities and reduces this amount by our capital expenditures in the applicable period. Management reviews and utilizes this measure for cash flow analysis purposes. We believe competitors and others in the financial industry also utilize this measure for analyzing a company's cash flow.

*Incremental Shares* – is the number of potential shares of common stock issuable upon the exercise of stock options, restricted stock, restricted stock units and warrants that were not included in the calculation of our GAAP diluted shares, as the impact would have been anti-dilutive. We believe competitors and others in the financial industry utilize this measure for analysis purposes.

\* \* \*

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# MACOM TECHNOLOGY SOLUTIONS HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited and in thousands, except per share data)

		T	hree	e Months End	<b>Twelve Months Ended</b>						
	September 30,			July 1,	July 1, October 1,			otember 30,	October 1,		
		2022		2022		2021	2022		2021		
Revenue	\$	178,143	\$	172,259	\$	155,211	\$	675,170	\$	606,920	
Cost of revenue		69,636		67,717		65,000		268,989		265,065	
Gross profit		108,507		104,542		90,211		406,181		341,855	
Operating expenses:											
Research and development		39,678		37,625		33,679		148,228		138,844	
Selling, general and administrative		31,798		30,914		30,250		125,279		122,009	
Total operating expenses		71,476		68,539		63,929		273,507		260,853	
Income from operations		37,031		36,003		26,282		132,674		81,002	
Other (expense) income:											
Warrant liability expense		_		_		—		—		(11,130)	
Interest expense, net		(372)		(845)		(5,482)		(4,300)		(20,593)	
Other (expense) income, net		(120)		13		(2,048)		114,746		(6,334)	
Total other (expense) income		(492)		(832)		(7,530)		110,446		(38,057)	
Income before income taxes		36,539		35,171		18,752		243,120		42,945	
Income tax (benefit) expense		(202,797)		2,937		1,623		(196,835)		4,972	
Net income	\$	239,336	\$	32,234	\$	17,129	\$	439,955	\$	37,973	
					-						
Net income per share:											
Income per share - Basic	\$	3.42	\$	0.46	\$	0.25	\$	6.30	\$	0.55	
Income per share - Diluted	\$	3.36	\$	0.45	\$	0.24	\$	6.18	\$	0.54	
Weighted average common shares:											
Shares - Basic		69,998		69,946		68,804		69,783		68,449	
Shares - Diluted		71,274		71,060		71,050		71,166		70,474	

## MACOM TECHNOLOGY SOLUTIONS HOLDINGS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited and in thousands)

	Ser	September 30, 2022		October 1, 2021
ASSETS				
Current assets:				
Cash and cash equivalents	\$	119,952	\$	156,537
Short-term investments		466,580		188,365
Accounts receivable, net		101,551		84,570
Inventories		114,960		82,699
Prepaid and other current assets		10,040		9,365
Total current assets		813,083		521,536
Property and equipment, net		123,701		120,526
Goodwill and intangible assets, net		362,671		398,925
Deferred income taxes		237,415		39,516
Other long-term assets		34,947		53,642
Total assets	\$	1,571,817	\$	1,134,145
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Current portion of finance lease obligations	\$	1,006	\$	958
Accounts payable		30,733		28,712
Accrued liabilities		65,475		63,374
Total current liabilities		97,214		93,044
Finance lease obligations, less current portion		27,032		28,037
Financing obligation		9,544		8,720
Long-term debt obligations		565,920		492,097
Other long-term liabilities		29,359		40,511
Total liabilities		729,069		662,409
Stockholders' equity		842,748		471,736
Total liabilities and stockholders' equity	\$	1,571,817	\$	1,134,145

## MACOM TECHNOLOGY SOLUTIONS HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited and in thousands)

	Twelve Mo	nths Ended
	September 30, 2022	October 1, 2021
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 439,955	\$ 37,973
Depreciation and intangible asset amortization	57,229	69,953
Share-based compensation	41,185	34,998
Gain on equity method investment, net	(114,908)	2,403
Warrant liability expense	_	11,130
Deferred income taxes	(200,431)	2,520
Other adjustments, net	644	15,361
Accounts receivable	(16,981)	(38,686
Inventories	(32,261)	8,886
Change in other operating assets and liabilities	2,550	3,874
Net cash provided by operating activities	176,982	148,412
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sale of equity method investment	127,750	
Purchases of property and equipment	(26,513)	(17,954
Sales, purchases and maturities of investments	(284,121)	15,087
Proceeds from sale of assets	23	284
Net cash used in investing activities	(182,861)	(2,583
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from convertible notes, net of issuance costs	_	444,249
Payments of long-term debt	—	(545,321
Payments on finance leases	(957)	(1,368
Proceeds from stock option exercises and employee stock purchases	8,052	6,781
Repurchase of common stock - tax withholdings on equity awards	(36,003)	(23,436
Net cash used in financing activities	(28,908)	(119,095
Foreign currency effect on cash	(1,798)	362
NET CHANGE IN CASH AND CASH EQUIVALENTS	(36,585)	27,096
CASH AND CASH EQUIVALENTS — Beginning of period	156,537	129,441
CASH AND CASH EQUIVALENTS — End of period	\$ 119,952	\$ 156,537

### MACOM TECHNOLOGY SOLUTIONS HOLDINGS, INC. RECONCILIATIONS OF GAAP TO NON-GAAP RESULTS

(unaudited and in thousands, except per share data)

		Three Months Ended							Twelve Months Ended								
	September 30, 2022		Ju	July 1, 2022			1, 2021	September	30, 2022	October 1, 2021							
		Amount	% Revenue	Amount			Amount	% Revenue	Amount	% Revenue	Amount	% Revenue					
Gross profit - GAAP	\$	108,507	60.9	\$ 104,5			90,211	58.1	\$ 406,181	60.2	\$ 341,855	56.3					
Amortization expense	φ	1,778	1.0	3 104,5 1,7			3,806	2.5	7,839	1.2	15,296	2.5					
										0.7		0.7					
Share-based compensation expense	¢	1,166	0.7				878	0.6	4,597		4,314						
Adjusted gross profit (Non-GAAP)	\$	111,451	62.6	\$ 107,2	07 62.2	\$	94,895	61.1	\$ 418,617	62.0	\$ 361,465	59.6					
				Three N	Ionths Ended	<u> </u>				Twelve Mo							
		September		Jul	y 1, 2022	_	October		September		October						
		Amount	% Revenue	Amount	-		Amount	% Revenue	Amount	% Revenue	Amount	% Revenue					
Operating expenses - GAAP	\$	71,476	40.1	\$ 68,5	39 39.8	\$	63,929	41.2	\$ 273,507	40.5	\$ 260,853	43.0					
Amortization expense		(6,258)	(3.5)	(6,2	76) (3.6	)	(7,601)	(4.9)	(25,592)	(3.8)	(30,918)	(5.1					
Share-based compensation expense		(10,692)	(6.0)	(9,1	67) (5.3	)	(8,272)	(5.3)	(40,276)	(6.0)	(38,772)	(6.4					
Adjusted operating expenses (Non-GAAP)	\$	54,526	30.6	\$ 53,0	96 30.8	\$	48,056	31.0	\$ 207,639	30.8	\$ 191,163	31.5					
	_																
				Three N	Ionths Ended	1				Twelve Mo	nths Ended						
		September	30, 2022	Jul	y 1, 2022		October	1, 2021	September	30, 2022	October	1, 2021					
	1	Amount	% Revenue	Amount	% Revenue		Amount	% Revenue	Amount	% Revenue	Amount	% Revenue					
Income from operations - GAAP	\$	37,031	20.8	\$ 36,0	03 20.9	\$	26,282	16.9	\$ 132,674	19.7	\$ 81,002	13.3					
Amortization expense		8,036	4.5	8,0	54 4.7		11,407	7.3	33,431	5.0	46,214	7.6					
Share-based compensation expense		11,859	6.7	10,0	54 5.8		9,150	5.9	44,873	6.6	43,086	7.1					
Adjusted income from operations (Non-																	
GAAP)	\$	56,926	32.0	\$ 54,1	11 31.4	\$	46,839	30.2	\$ 210,978	31.2	\$ 170,302	28.1					
					-		=		-								
Depreciation expense		6,141	3.4	5,9	18 3.4		5,692	3.7	23,798	3.5	23,739	3.9					
Adjusted EBITDA (Non-GAAP)	¢	63,067	35.4	\$ 60,0			52,531	33.8	· · · · ·	34.8	\$ 194,041	32.0					
	Ψ	05,007		\$ 00,0	27 54.0	Ψ	52,551	55.0	φ 254,110	54.0	φ 174,041	52.0					
				Three N	Ionths Ended	Twelve Months Ended											
					July 1, 2022			1, 2021	September		October 1, 2021						
		Amount	% Revenue	Amount			Amount	% Revenue	Amount	% Revenue	Amount	% Revenue					
Net income - GAAP	\$	239,336	134.4	\$ 32,2		\$	17,129	11.0	\$ 439,955	65.2	\$ 37,973	6.3					
Amortization expense	Ψ	8,036	4.5	¢ 52,2 8,0		Ψ	11,407	7.3	33,431	5.0	46,214	7.6					
Share-based compensation expense		11,859	6.7	10,0			9,150	5.9	44,873	6.6	43,086	7.1					
Warrant liability expense		11,059	0.7	10,0	5.0		9,150	5.9	++,075	0.0	11,130	1.8					
Non-cash interest, net		410		4	12 0.2		4 1 2 2	2.7	1 (02								
,		412	0.2	4	12 0.2		4,123	2.7	1,692	0.3	9,590	1.6					
Equity method investment loss (gain), net							2,116	1.4	(114,908)	(17.0)	2,403	0.4					
Loss on debt extinguishment											4,488	0.7					
Tax effect of non-GAAP adjustments		(204,503)	(114.8)	1,3			(655)	(0.4)	(204,037)	(30.2)	(3,021)	(0.5					
Adjusted net income (Non-GAAP)	\$	55,140	31.0	\$ 52,0	80 30.2	\$	43,270	27.9	\$ 201,006	29.8	\$ 151,863	25.0					
				<i>7</i> 0 1						<b>T</b> 1 14							
	-	<i>a</i>			Ionths Ended	T	0.1			Twelve Mo							
		September		Ju	y 1, 2022		October		September		October						
	Ne	et income	Income per diluted share	Net incom	Income per e diluted share		et income	Income per diluted share	Net income	Income per diluted share	Net income	Income per diluted share					
Net income - GAAP diluted	\$	239,336		\$ 32.2	34 \$ 0.45		17,129		\$ 439,955		\$ 37,973						
Net medine - Gran unded	Ψ	237,330	\$ 5.50	ψ 52,2	υ-το Ο-το	Ψ	17,129	ψ 0.24	φ +57,755	φ 0.10	φ 51,915	φ 0.54					
Adjusted net income (Non-GAAP)	\$	55,140	\$ 0.77	\$ 52.0	80 \$ 0.73	¢	43,270	\$ 0.61	\$ 201,006	\$ 2.82	\$ 151,863	\$ 2.15					
Adjusted het income (Non-OAAI )	φ	55,140	φ 0.77	\$ 52,0	30 \$ 0.73	φ	45,270	φ 0.01	\$ 201,000	φ 2.02	\$ 151,605	φ 2.13					
				Three M	Ionths Ended					Twelve Mo	nths Ended						
			30 2022	Ju	y 1, 2022		October	• 1, 2021	Septembe	r 30, 2022	October	1,2021					
		September	30, 2022				Shares		Shares	,	Shares						
		September Shares	30, 2022									-					
Diluted shares - GAAP	E	Shares	30, 2022	Shares	60			-			70,474						
			50, 2022		60		71,050	-	71,166		70,474						
Incremental shares		Shares 71,274	50, 2022	<b>Shares</b> 71,0	_ <u> </u>		71,050	-	71,166		87						
Incremental shares		Shares	30, 2022	Shares	_ <u> </u>			-									
Incremental shares		Shares 71,274	30, 2022	Shares 71,0 71,0	60		71,050		71,166	Twalya Ma	87 70,561	-					
Incremental shares		Shares 71,274  71,274		Shares 71,0 71,0 Three M	60 Ionths Ended		71,050	1 2021	71,166	Twelve Mo	87 70,561 nths Ended	1 2021					
Incremental shares		Shares 71,274 	30, 2022	Shares 71,0 71,0 Three M Jul	50 Ionths Ended v 1, 2022		71,050 		71,166 	30, 2022	87 70,561 nths Ended October						
Incremental shares Adjusted diluted shares (Non-GAAP)		Shares 71,274 71,274 71,274 September Amount	30, 2022 % Revenue	Shares 71,0 71,0 71,0 Three M Jul Amount			71,050 	% Revenue	71,166 — 71,166 September Amount	r 30, 2022 % Revenue	87 70,561 nths Ended October Amount	% Revenue					
Incremental shares Adjusted diluted shares (Non-GAAP) Interest expense, net - GAAP		Shares    71,274	<b>30, 2022</b> % Revenue 0.2	Shares 71,0 71,0 71,0 71,0 71,0 71,0 71,0 71,0	60 10nths Ended y 1, 2022 % Revenue 45 0.5		71,050 — 71,050 October Amount 5,482	% Revenue 3.5	71,166 	• 30, 2022 % Revenue 0.6	87 70,561 nths Ended October Amount \$ 20,593	% Revenue 3.4					
Diluted shares - GAAP Incremental shares Adjusted diluted shares (Non-GAAP) Interest expense, net - GAAP Non-cash interest expense Adjusted interest (income) expense (Non-		Shares 71,274 71,274 71,274 September Amount	30, 2022 % Revenue	Shares 71,0 71,0 71,0 71,0 71,0 71,0 71,0 71,0			71,050 	% Revenue	71,166 — 71,166 September Amount	r 30, 2022 % Revenue	87 70,561 nths Ended October Amount						

	Three Months Ended								Twelve Months Ended						
	September 30, 2022			July 1, 2022			October 1, 2021			September 30, 2022			October 1, 2021		1, 2021
		Amount	% Revenue		Amount	% Revenue		Amount	% Revenue		Amount	% Revenue		Amount	% Revenue
Cash flow from operations	\$	59,993	33.7	\$	40,392	23.4	\$	40,812	26.3	\$	176,982	26.2	\$	148,412	24.5
Capital expenditures		(7,695)	(4.3)	-	(6,634)	(3.9)		(5,029)	(3.2)		(26,513)	(3.9)		(17,954)	(3.0)
Free cash flow (Non-GAAP)	\$	52,298	29.4	\$	33,758	19.6	\$	35,783	23.1	\$	150,469	22.3	\$	130,458	21.5
Free cash flow as a percentage of Adjusted net income (Non-GAAP)		94.8 %			64.8 %	)		82.7 %			74.9 %			85.9 %	

# **RECONCILIATION OF DEBT ACTIVITY**

(unaudited and in thousands)

	Long-tern	n debt obligations
Balance as of October 1, 2021	\$	492,097
Reclassification of convertible notes from stockholders' equity		72,177
Other activity		1,646
Balance as of September 30, 2022	\$	565,920