



MACOM Technology Solutions Holding Corporate Overview

December 2018





Introduction

Forward-Looking Statement Safe Harbor and Use of Non-GAAP Financial Measures



DISCLOSURE NOTICE: This presentation contains forward-looking statements based on MACOM management's beliefs and assumptions and on information available to our management on November 13, 2018. Forward-looking statements include, among others, information concerning our stated guidance, business outlook and future results of operations, our product mix, our strategy for driving revenue growth, accelerating growth and expanding margins, our expectations for our various markets and our positions in various markets, product lines or business units, including PON, Metro-Long Haul and Datacenter markets and elsewhere, the expected impact of the settlement of our litigation against Infineon, our positioning and growth aspirations in Datacenter, Telecom, Industrial & Defense or other markets, our expectations as to the growth prospects of the Cloud Data Center, 5G Telecom Networks, Global & Homeland Defense/Security and Active and Security Radar Antenna markets, our GaN strategy and expectations for execution on that strategy and any other statements regarding future trends, business strategies, competitive position, industry conditions, acquisitions, divestitures, investment decisions, partnerships or other business relationships and their expected benefits, and market opportunities. Forward-looking statements include all statements that are not historical facts and generally may be identified by terms such as "anticipates," "potential," "projects," "seeks," "should," "will," "would" or similar expressions and the negatives of those terms.

These forward-looking statements reflect MACOM's current views about future events and are subject to risks, uncertainties, assumptions and changes in circumstances that may cause those events or our actual activities or results to differ materially from those expressed in any forward-looking statement. Although MACOM believes that the expectations reflected in the forward-looking statements are reasonable, it cannot and does not guarantee future events, results, actions, levels of activity, performance or achievements. Readers are cautioned not to place undue reliance on these forward-looking statements. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements, including the potential that we are unable to identify and timely enter into new markets for our products, such as our publicly-announced market opportunities in Cloud Data Centers, 100G optical networks, 10G PON, 25G lasers, L-PICs, Active [and Security Radar] Antennas and our AlGaAs and GaN technologies, the potential that we are unable to timely deliver the quantities of our products targeting these or other applications at the right price point due to design challenges, manufacturing bottlenecks, supply shortages, vield issues or otherwise, the potential that the expected rollout of Cloud Data Center build-outs, 5G network upgrades, fiber-to-the-home network technology or other new optical or other network technology deployments in the U.S., China, Japan and other geographies fails to occur, occurs more slowly than we expect or does not result in the amount or type of new business we anticipate, lower than expected demand in the Cloud Data Center market, the optical network infrastructure market or any or all of our primary end markets or from any or all of our large OEM customers based on seasonal effects, regulatory action (such as the recently resolved ZTE export ban or previously announced Huawei investigation or other denial orders prohibiting sales to certain Chinese aerospace customers) or inaction, technology shifts, standards changes, macro-economic weakness or otherwise, and other events and trends on a national, regional and global scale, including those of a political, economic, business, competitive, intellectual property and regulatory nature, the potential for greater than expected pricing pressure and average selling price erosion based on attempts to win or maintain market share, competitive factors, technology shifts or otherwise, the impact of international trade agreements, including new or potential increases in existing trade tariffs, on our business, our suppliers, or our customers, our potential inability to ramp key new products into volume production with acceptable manufacturing yields to satisfy key customer demand in a timely fashion, the potential for inventory obsolescence and related write-offs, the expense, business disruption or other impact of any current or future investigations, administrative actions, litigation or enforcement proceedings we may be involved in, the potential loss of access to any in-licensed intellectual property or inability to license technology we may require on reasonable terms, the impact of any claims of intellectual property infringement or misappropriation, which could require us to pay substantial damages for infringement, expend significant resources in prosecuting or defending such matters or developing non-infringing technology, incur material liability for royalty or license payments, or prevent us from selling certain of our products, greater than expected dilutive effect on earnings of our equity issuances, outstanding indebtedness and related interest expense and other costs, our failure to realize the expected economies of scale, lowered production cost, increased customer penetration and other anticipated benefits of our previously announced GaN intellectual property licensing program or supply chain build-out initiatives, the potential for defense spending cuts, program delays, cancellations or sequestration, failures or delays by any customer in winning business or to make purchases from us in support of such business, lack of adoption or delayed adoption by customers and industries we serve of Cloud Data Centers, MACsec, single-Lambda PAM4, MMICs, L-PICs, Active [and Security Radar] Antennas, SPAR tiles, GaN, InP lasers, AlGaAs or other solutions offered by us, failures or delays in porting and qualifying GaN or InP process technology to our fabrication facilities or third party facilities and achieving anticipated manufacturing economies of scale, lower than expected utilization and absorption in our manufacturing facilities, lack of success or slower than expected success in our new product development or new product introduction efforts, loss of key personnel to competitors or otherwise, failure of any announced transaction to close in accordance with its terms, failure to successfully integrate acquired companies, technologies or products or realize synergies associated with acquisitions, the potential that we will experience difficulties in managing the personnel and operations associated with our acquisitions, loss of business due to competitive factors, product or technology obsolescence, customer program shifts or otherwise, the potential for a shift in the mix of products sold in any period toward lower-margin products or a shift in the geographical mix of our revenues, the impact of any executed or abandoned acquisition, divestiture, joint venture, financing or restructuring activity, the impact of supply shortages or other disruptions in our internal or outsourced supply chain, the impact of changes in export, environmental or other laws applicable to us, the relative success of our cost-savings initiatives, as well as those factors described in "Risk Factors" in MACOM's filings with the Securities and Exchange Commission ("SEC"), including MACOM's Annual Report on Form 10-K for the fiscal year ended September 28, 2018, as filed on November 16, 2018. MACOM undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. MACOM's filings with the SEC are available at www.sec.gov.

Forward-Looking Statement Safe Harbor and Use of Non-GAAP Financial Measures Continued



We make references in this presentation to certain financial information calculated on a basis other than in accordance with accounting principles generally accepted in the United States (GAAP) including non-GAAP revenue, non-GAAP gross profit, non-GAAP gross margin and operating margin, non-GAAP earnings per share, non-GAAP income from operations and operating income, non-GAAP operating expenses, non-GAAP net income and net income margin, non-GAAP diluted shares, non-GAAP earnings per diluted share, adjusted EBITDA, and Free Cash Flow. We may alternatively refer to such non-GAAP measures as "adjusted" measures. These non-GAAP measures are provided as additional insight into on-going financial performance. These non-GAAP measures are provided in addition to, and not as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. See our reconciliation of MACOM non-GAAP results to the nearest GAAP measure in the appendix provided at the end of this presentation. We have not provided a reconciliation with respect to any forward-looking non-GAAP financial data presented because we do not have and cannot reliably estimate certain key inputs required to calculate the most comparable GAAP financial data, such as the future price per share of our common stock for purposes of calculating the value of our common stock warrant liability and share-based compensation costs, future acquisition costs, the possibility and impact of any litigation costs, changes in our GAAP effective tax rate, impairment charges and acquisition, integration and other costs related to our acquisitions, which are difficult to predict and estimate. Our fiscal year end is the Friday closest to September 30th. Fiscal year 2018 will include 52 weeks.

This presentation also contains market statistics, analyst views and industry data that are subject to uncertainty and are not necessarily reflective of market conditions. Although MACOM believes that these statistics and data are reasonable, they have been derived from third party sources and have not been independently verified by MACOM.

All financial guidance projections referenced and forward-looking statements made by us in this presentation were made as of November 13, 2018 or another historical date noted herein, and any references to such projections or forwardlooking statements herein are not intended to reaffirm them as of any later date. MACOM assumes no obligation to update such projections or forward-looking statements contained in this presentation.

Investment Highlights



- Industry leading supplier of high-performance compound semiconductor products for infrastructure applications
- > High-performance "analog" business model long life cycle, differentiated products, diverse end markets, limited competitive pool
- > Expansive IP portfolio of proprietary, disruptive core technologies creating high barriers to entry
- Uniquely positioned to capitalize in key areas of industry secular growth
 Cloud Datacenter, 5G Telecom, Global & Homeland Defense
- Target financial model of 20% revenue growth, 60% gross margin and 30% operating margin, 60% free cash flow

Track Record of Demonstrated Growth MACOM



ightarrow	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
Adjusted Revenue ⁽¹⁾	\$238.3 ⁽²⁾	\$338.1 ⁽²⁾	\$420.6	\$544.3	\$698.8	\$577.4
Adjusted Gross Margin ⁽²⁾	48.4%	54.3%	57.5%	58.1%	58.1%	54.0%
Adjusted Diluted EPS ⁽²⁾	\$0.60	\$0.91	\$1.28	\$1.91	\$2.32	\$0.52



Sustained investment positions MACOM to resume growth in FY2019 fueled by next phase of infrastructure spending in Cloud Data Centers, 5G Telecom and Global and Homeland Security

∑\$

(1) Adjusted Revenue in millions.

(2) Adjusted for Nitronex revenue prior to acquisition and other items.

Please see the appendix for a reconciliation of all Adjusted Non-GAAP measures presented to most comparable GAAP measures.

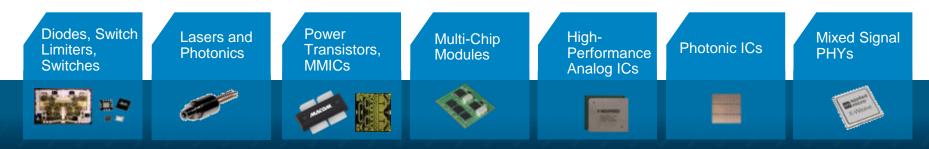


Who We Are

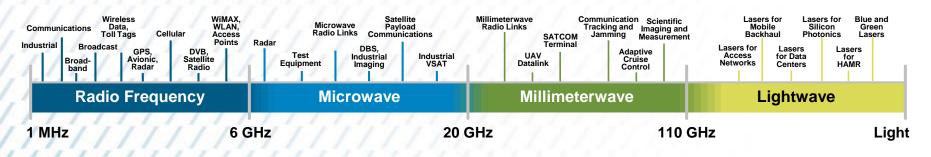




- > High-performance RF and Microwave heritage
- > "Fab-rite" manufacturing with differentiated technologies
- > Strong intellectual property portfolio with high barriers to entry
- Advanced compound semiconductor materials, processes and specialized packaging



Serving a Broad Frequency Spectrum...From RF to Light



New Breed of "Analog" Semiconductor MACOM

High-performance analog business attributes positioned in areas of secular industry growth

Secular Growth Opportunities

High-Performance "Analog"

- > Broad Diverse End Markets
- > Customer Base
- > Long Life Cycles
- > Specialized Materials Processing
- > Differentiated Manufacturing
- > Broad Product Portfolio
 - Core IP

Cloud Data Center Connectivity

> 5G Telecom Networks

Global & Homeland

Defense





Large and Diverse End Markets



Addressing next generation infrastructure buildouts across a broad array of customers and applications



Optical connectivity in hyper scale data centers enabling new cloud application and service revenue streams



Optical and wireless networks for FTTx, Metro, 4G LTE and 5G applications and services

Industrial & Defense

RF and Microwave components and sub-assemblies for industrial, civil and defense infrastructure buildouts



NORTHROP GRUMMAN

Rockwell Collins

HARRIS

SIEMENS



Google



ARISTA

facebook





ERICSSON

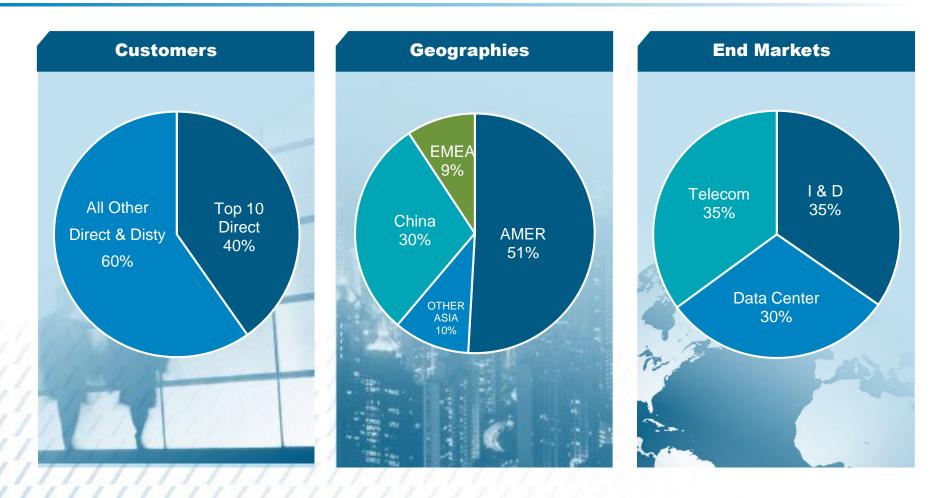
THALES

Diversified Portfolio of Businesses





Across a wide range of customers, end markets and geographies



Disruptive Technologies Aligned with Secular Industry Growth



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Strategic investments in Optical, GaN and Active Antenna technologies aimed at monetizing areas of strong secular industry growth

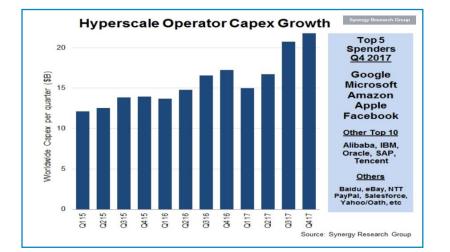
SECULAR INDUSTRY GROWTH										
S		5G Telecom	Cloud Data Center	Global & Homeland Security						
DISRUPTIVE TECHNOLOGIES	Optical	 > 25G Fronthaul > 100G Midhaul Transport > Coherent Metro/ Backhaul 	DOG Midhaul ransport> 100G CWDMoherent Metro/> 100, 200, 400G PAM-4							
	GaN	 Macrocell Basestations M-MIMO Antennas Millimeterwave Access Points 		> AESA Radar> Military Comms						
	Active Antennas	> M-MIMO Antennas		 > SENSR Air Traffic Control Radar > Civil Defense > Expeditionary & Mobile Radar 						



Cloud Data Center Connectivity

Cloud Data Center - Market Overview





Data Center Switch Port Growth (100+Gbps) 30K 20K 10K 2017 2018 2019 2020 2021 2022 Source: Dell Oro

End Market Dynamics

- Optical connectivity is a key factor in cloud service providers' data center performance and economics
- Moore's Law defines pace of innovation and bandwidth requirements through the next decade
- > 100G CWDM4 ports expected to double in 2019 and approach 10 million units
- > 100G PAM-4 expected to proliferate in 2019
- > 200 and 400G to follow

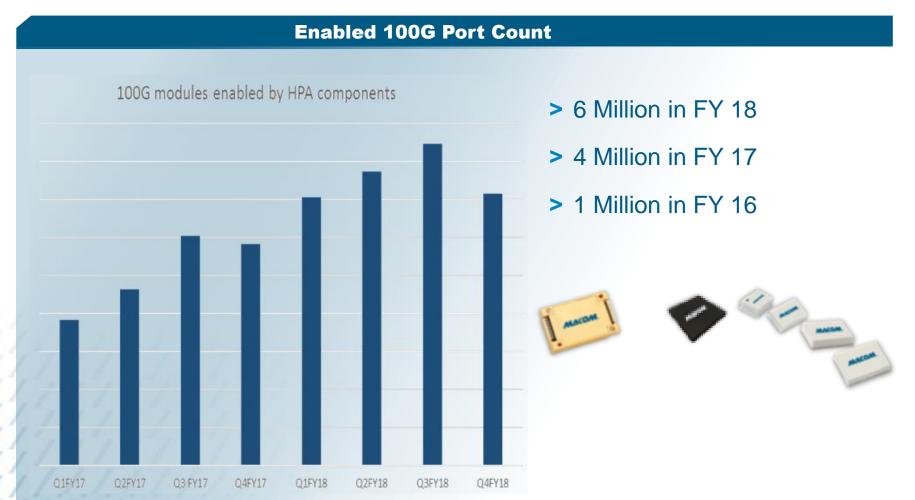
Target Customers

Track Record of Success





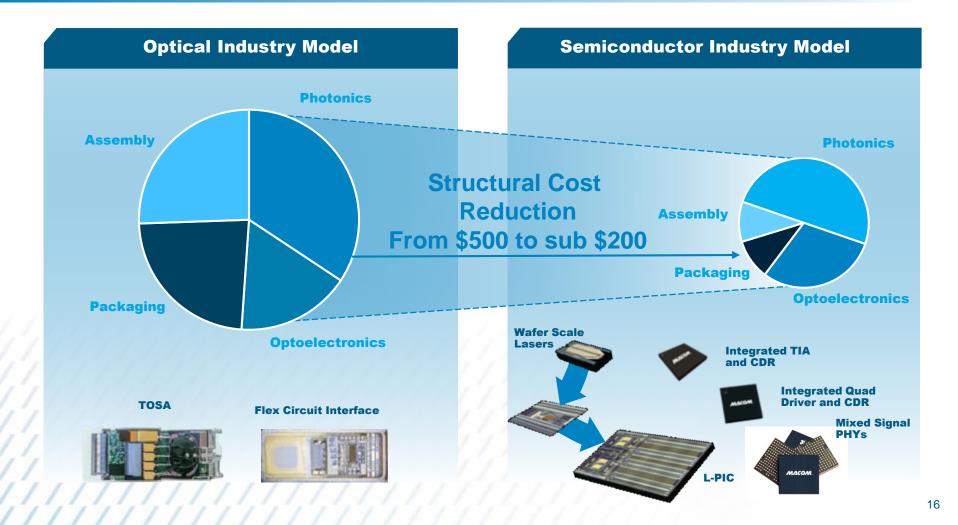
Sustained success in an exponentially growing market



Why We Win



Enabling Cloud Service Providers with the semiconductor industry economics, scale and supply chain flexibility





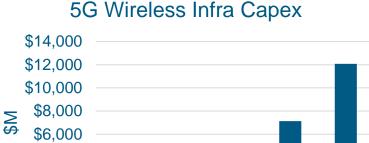
5G Telecom Networks

5G Telecom Networks - Market Overview

E2019 E2020 E2021 E2022



5G Buildout Timeline



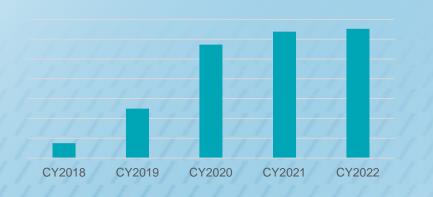
Source: Dell'Oro, Mobile RA Five Year Forecast, July 2018 Customer 5G Forecast

2018

\$4,000

\$2,000

\$0



End Market Dynamics

RF & Wireless

- > Sub 6GHz M-MIMO Macro Basestations
- > 28-38GHz Access Points

Optical

- > 25G Fronthaul
- > 100G CWDM4/PAM-4 Midhaul
- > Coherent (Metro) Backhaul

Target Customers and Deployments

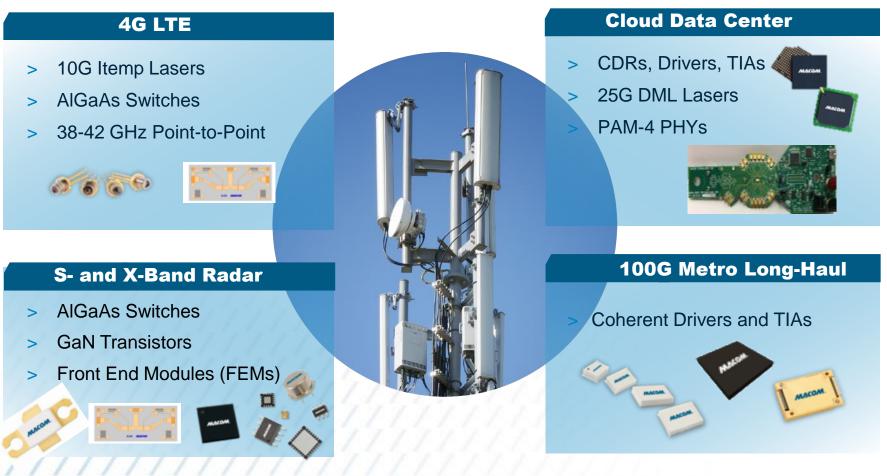


Track Record of Success



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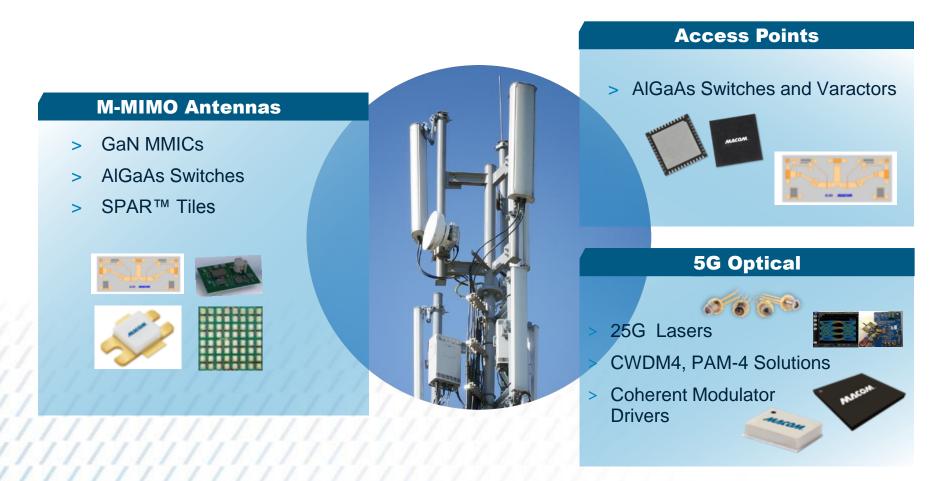
Based on prior generation buildouts, MACOM has a leadership position in requisite technologies and products for 5G optical and wireless networks



Why We Win



Based on prior generation buildouts, MACOM has a leadership position in requisite technologies and products for 5G optical and wireless networks





Global and Homeland Defense

Global and Homeland Defense Market Overview



Addressing Modern Threats at Home and Abroad

- > Weaponized Commercial Drones
- > Smart Munitions



End Market Dynamics

- High profile with FAA, Dept of Defense, Dept of Homeland Security
- Modernization and upgrade of fixed, mobile and expeditionary civil and defense radar infrastructure
- Increasing security concerns around public venues and events

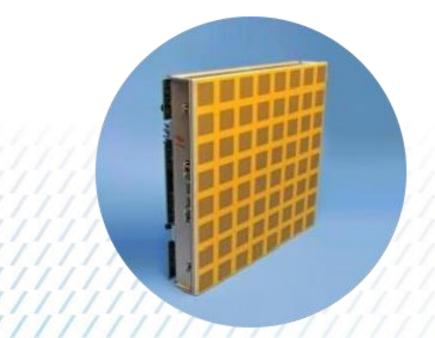
Target Customers and Agencies



SENSR Overview Spectrum Efficient National Surveillance Radar

Largest Radar Procurement in US History

- > Full scale prototypes expected in 2019/20
- Production expected in 2021/22 completing in 2027
- > Deployed at ~400 sites



End Market Dynamics

- Sponsored by the FAA, Dept of Defense,
 Dept of Homeland Security
- > MACOM and 4 prime contractors responded to RFI in October 2018 based on MACOM's SPAR[™] Tiles
- > RFP expected August 2019
- Full scale prototypes required in 2019/20 from each committed bid to support 2020/21 operational demo

Target Customers

Raytheon







MACOM

Track Record of Success



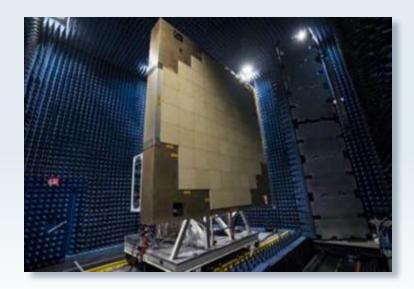


- > 8 years of collaboration and innovation between MIT/Lincoln Labs and MACOM
- > Over \$100 million invested by FAA and NOAA

3 Years of Field Trials in Oklahoma



Advanced Technology Demonstrator



Why We Win

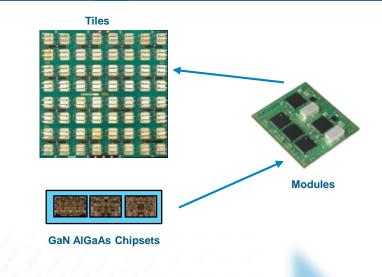




With deep roots in all semiconductor content MACOM SPAR[™] Tiles deliver commercial cost structure for large scale deployments



Automated Commercial Manufacturing





Financial Overview

Track Record of Demonstrated Growth MACOM



L		FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	
Adjuste Reveni		\$238.3 ⁽²⁾	\$338.1 ⁽²⁾	\$420.6	\$544.3	\$698.8	\$577.4	
Adjust Gross Margin		48.4%	54.3%	57.5%	58.1%	58.1%	54.0%	∑\$
Adjust Diluted EPS ⁽²⁾		\$0.60	\$0.91	\$1.28	\$1.91	\$2.32	\$0.52	



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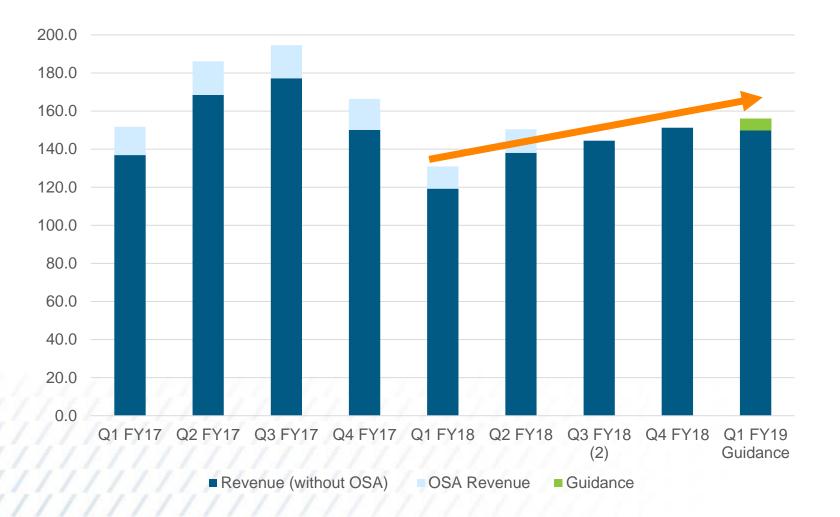
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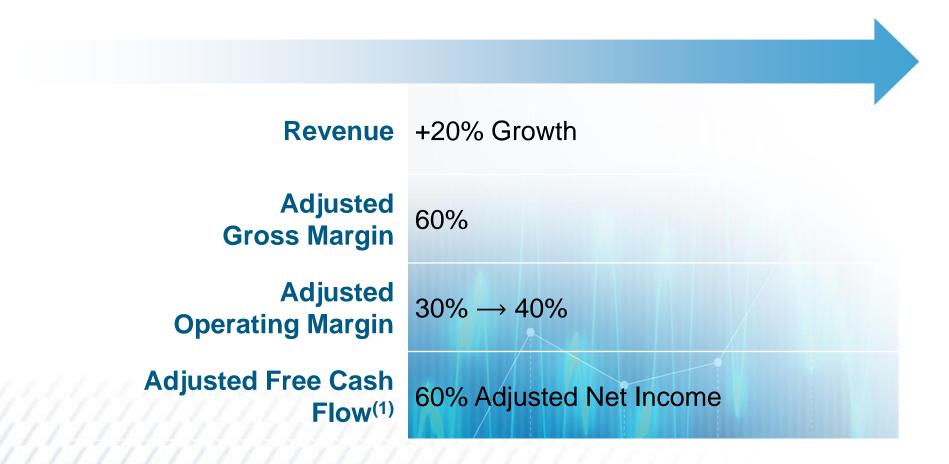
Revenue Performance⁽¹⁾





(1) Non-GAAP Financial Measure. Please see the appendix for a reconciliation to GAAP. Guidance is as of November 13, 2018 and is not updated or reaffirmed hereby. (2) Includes \$7.0 million of deferred revenue

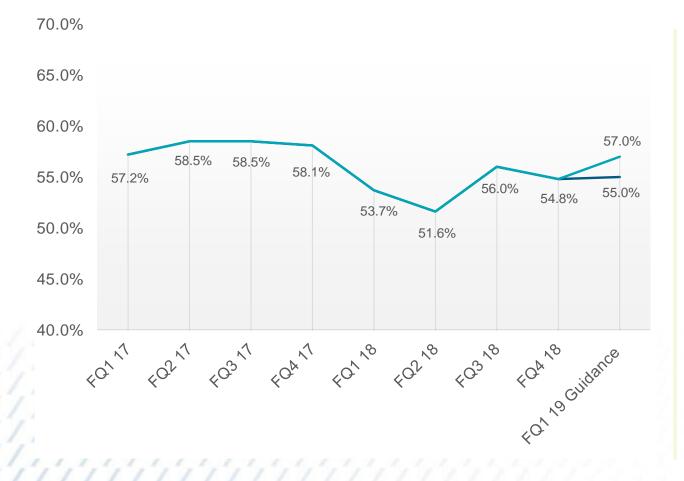
Long-Term Target Operating Model



⁽¹⁾ Capital Expenditures – 8% to 10% of Revenue; Adjusted Operating Margins – 30% of Revenue

MACOM

Adjusted Gross Margin Performance ⁽¹⁾



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Continued focus manufacturing cost reductions

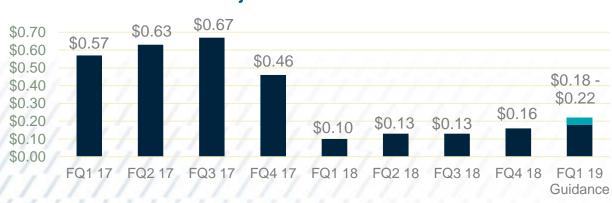
Non-GAAP financial measure. Please see the appendix for reconciliation to GAAP. Guidance is as of November 13, 2018 and is not updated or reaffirmed hereby.

Operating Performance

Adjusted Operating Income Margin⁽¹⁾



Adjusted EPS ⁽¹⁾



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Delivering adjusted EPS while continuing to invest

1 Adjusted Operating Income Margin and Adjusted EPS are Non-GAAP financial measures. Non-GAAP financial measures are adjusted to include the effect, where applicable, of discontinued operations, intangible amortization expense, share-based compensation costs, impairment and restructuring charges, changes in common stock warrant liability, financing and litigation costs, acquisition and integration related costs, other costs and the tax effect of each adjustment. Please see the appendix for reconciliation to GAAP. Guidance is as of November 13, 2018 and is not updated or reaffirmed hereby.



Balance Sheet



(\$ in thousands)

(unaudited)

ASSETS			LIABILITIES AND STOCKHOLDERS' EQUITY					
	September 28, 2018	September 29, 2017		September 28, 2018	September 29, 2017			
Current assets:			Current liabilities:					
Cash and cash equivalents	\$ 94,676	\$ 130,104	Current portion of debt obligations	\$ 7,352	\$ 7,700			
Short Term Investments	98,221	84,121	Liabilities held for sale	-	2,144			
Accounts receivable, net	97,375	136,096	Accounts payable, accrued liabiltities and other	99,653	107,275			
Inventories	122,837	136,074	Total current liabilities	107,005	117,119			
Income tax receivable	17,601	18,493	Long-term debt obligations, less current portion	687,395	678,746			
Assets held for sale	4,840	35,571	Common stock warrant liability	13,129	40,775			
Prepaids and other current assets	23,311	22,438	Deferred income taxes	389	15,172			
Total current assets	458,861	562,897	Other long-term liabilities	5,902	7,937			
Property and equipment, net	149,923	131,019	Total liabilities	813,820	859,749			
Goodwill & intangible assets	826,861	934,857	Total stockholders' equity	668,675	777,374			
Deferred income taxes	2,272	948	Total liabilities and stockholders' equity	\$1,482,495	\$1,637,123			
Other investments	31,094	-						
Other long term assets	13,484	7,402						
Total assets	\$1,482,495	\$1,637,123						



Appendix

Non-GAAP Financial Measures



We make references in this presentation to certain financial information calculated on a basis other than in accordance with accounting principles generally accepted in the United States (GAAP) including non-GAAP revenue, non-GAAP gross profit non-GAAP gross margin and operating margin, non-GAAP earnings per share, non-GAAP income from operations and operating income, non-GAAP operating expenses, non-GAAP net income margin, non-GAAP diluted shares, non-GAAP earnings per diluted share, adjusted EBITDA and free cash flow. We may alternatively refer to such non-GAAP measures as adjusted measures. These non-GAAP measures are provided as additional insight into on-going financial performance. This non-GAAP information excludes the effect, where applicable, of discontinued operations, intangible amortization expense, share-based compensation costs, impairment and restructuring charges, changes in common stock warrant liability, financing and litigation costs, acquisition and integration related costs, equity investment gains and losses, divested business losses, other costs and the tax effect of each adjustment. The non-GAAP information includes income associated with a consulting agreement that we entered into in connection with the Automotive divestiture which ended in August 2017.

Management believes that these excluded items are not reflective of our underlying performance. Management uses these non-GAAP financial measures to: evaluate our ongoing operating performance and compare it against prior periods, make operating decisions, forecast future periods, evaluate potential acquisitions, compare our operating performance against peer companies and assess certain compensation programs. The exclusion of these and other similar items from our non-GAAP financial results should not be interpreted as implying that these items are non-recurring, infrequent or unusual. We believe this non-GAAP financial information provides additional insight into our ongoing performance and have therefore chosen to provide this information to investors for a more consistent basis of comparison and to help them evaluate the results of our ongoing operations and enable more meaningful period-to-period comparisons. These non-GAAP measures are provided in addition to, and not as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

A reconciliation between GAAP and non-GAAP financial data is attached to this presentation. We have not provided a reconciliation with respect to any forward-looking non-GAAP financial data presented, because we do not have and cannot reliably estimate certain key inputs required to calculate the most comparable GAAP financial data, such as the future price per share of our common stock for purposes of calculating the value of our common stock warrant liability and share-based compensation costs, future acquisition costs, the possibility and impact of any litigation costs, changes in our GAAP effective tax rate, impairment charges and acquisition integration and other costs related to our acquisitions, which are difficult to predict and estimate. We believe these unknown inputs are likely to have a significant impact on any estimate of the comparable GAAP financial data.

Investors are cautioned against placing undue reliance on these non-GAAP financial measures and are urged to review and consider carefully the adjustments made by management to the most directly comparable GAAP financial measures to arrive at these non-GAAP financial measures. Non-GAAP financial measures may have limited value as analytical tools because they may exclude certain expenses that some investors consider important in evaluating our operating performance or ongoing business performance. Further, non-GAAP financial measures may have limited value for purposes of drawing comparisons between companies because different companies may calculate similarly titled non-GAAP financial measures in different ways because non-GAAP measures are not based on any comprehensive set of accounting rules or principles.



Reconciliation of GAAP to Non-GAAP Results								
(\$ in thousands)				Three Mo	nths Ended			
(unaudited)	Q4FY18	Q3FY18	Q2FY18	Q1FY18	Q4FY17	Q3FY17	Q2FY17	Q1FY17
	9/28/18	6/29/18	3/30/18	12/29/17	9/29/17	6/30/17	3/31/17	12/30/16
Revenue - GAAP	\$151,188	\$137,872	\$150,414	\$130,925	\$166,381	\$194,555	\$186,084	\$151,752
Deferred revenue	-	7,000	-	-	-	-	-	-
Revenue - non-GAAP	\$ 151,188	\$ 144,872	\$ 150,414	\$ 130,925	\$ 166,381	\$ 194,555	\$ 186,084	\$ 151,752
Gross Profit - GAAP	\$70,982	\$48,169	\$65,601	\$60,954	\$86,896	\$92,629	\$68,864	\$78,495
Amortization expense	8,515	8,593	8,173	8,146	8,592	8,416	7,277	6,001
Share-based and non-cash compensation	1,115	1,059	952	927	931	956	966	794
Impairment related charges	-	-	2,568	-	-	-	-	-
Acquisition, integration and restructuring related costs	1,176	93	358	338	208	11,736	31,793	1,546
Production and product line exits	1,000	16,165	-	-	-	-	-	-
Deferred revenue	-	7,000	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
Gross Profit - non-GAAP	\$82,788	\$81,079	\$77,652	\$70,365	\$96,627	\$113,737	\$108,900	\$86,836
Gross Margin - non-GAAP	54.8%	56.0%	51.6%	53.7%	58.1%	58.5%	58.5%	57.2%
(Loss) income From Operations - GAAP	(\$17,488)	•	(\$23,396)	(\$22,993)	\$347	\$6,648	(\$33,616)	\$10,538
Amortization expense	20,953	21,676	19,926	19,139	19,585	19,248	14,440	12,468
Share-based and non-cash compensation	8,099	9,716	4,635	9,215	8,538	10,789	12,226	10,085
Impairment and restructuring charges	(36)	102	10,681	4,661	4,753	586	469	1,287
Litigation costs	982	997	781	746	675	569	780	262
Acquisition, integration and restructuring related costs	4,293	1,856	3,112	2,653	3,843	14,380	54,127	6,314
Production and product line exits	1,857	17,753	アイナ	1.2.1	1511-	-	-	-
Deferred revenue	1111	7,000	10 N N	1017			-	-
Other	-	-			218	719	183	2
Income From Operations - non-GAAP	\$18,660	\$16,456	\$15,739	\$13,421	\$37,959	\$52,939	\$48,609	\$40,956
Operating Income Margin - non-GAAP	12.3%	11.4%	10.5%	10.3%	22.8%	27.2%	26 .1%	27.0%



Reconciliation of GAAP to Non-GAAP Results

(\$ in thousands)				Three Mor	nths Ended			
(unaudited)	Q4FY18	Q3FY18	Q2FY18	Q1FY18	Q4FY17	Q3FY17	Q2FY17	Q1FY17
	9/28/18	6/29/18	3/30/18	12/29/17	9/29/17	6/30/17	3/31/17	12/30/16
Net (loss) Income - GAAP	(\$16,494)	(\$85,430)	(\$15,484)	(\$22,569)	(\$10,720)	(\$27,677)	(\$130,131)	(\$965)
Amortization expense	20,953	21,676	19,926	19,139	19,585	19,248	14,440	12,468
Share-based and non-cash compensation	8,099	9,716	4,635	9,215	8,538	10,789	12,226	10,085
Impairment and restructuring charges	(36)	102	10,681	4,661	4,753	586	469	1,287
Warrant liability (gain) expense	(2,750)	6,728	(17,015)	(14,608)	(13,958)	9,085	2,573	4,823
Non-cash interest	1,015	1,036	1,508	1,028	827	1,122	721	702
Litigation costs	982	997	781	746	675	569	780	261
Acquisition, integration and restructuring related costs	4,293	1,856	3,112	2,653	3,843	14,380	54,127	6,314
Production and product line exits	1,857	17,753	-	-	-	-	-	-
Discontinued Operations	378	220	18	5,599	12,594	15,575	(2,261)	669
Equity investment and sale of business losses	3,462	37,202	4,085	-	-	-	-	-
Deferred revenue	-	7,000	-	-	-	-	-	-
Other	-	-	-	-	218	1,856	1,055	2
Tax effect of non-GAAP adjustments	(11,235)	(10,232)	(3,762)	775	3,981	(1,653)	85,424	(3,810)
Net Income - non-GAAP	\$10,524	\$8,624	\$8,485	\$6,639	\$30,336	\$43,880	\$39,423	\$31,836
Net Income Margin - non-GAAP	7.0%	6.0%	5.6%	5.1%	18.2%	22.6%	21.2%	21.0%
Diluted shares - GAAP	65,648	64,920	65,132	65,109	64,243	64,019	60,813	53,737
Incremental stock options, warrants, restricted stock and units	236	725	478	500	1,687	1,916	2,031	1,875
Diluted shares - non-GAAP	65,884	65,645	65,610	65,609	65,930	65,935	62,844	55,612
Earnings per diluted share - GAAP	(0.29)	(1.32)	(0.50)	(0.57)	(0.38)	(0.43)	(2.14)	(0.02)
Earnings per diluted share - non-GAAP	0.16	0.13	0.13	0.10	0.46	0.67	0.63	0.57



Reconciliation of GAAP to Non-GAAP Results

econciliation of GAAP to Non-GAAP Results						
(\$ in millions)	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
(unaudited)	2018	2017	2016	2015	2014	2013
Revenue - GAAP	\$570.4	\$698.8	\$544.3	\$420.6	\$339.2	\$242.7
Nitronex prior to acquisition	0.0	0.0	0.0	0.0	(1.0)	(4.4
Deferred revenue	7.0	0.0	0.0	0.0	0.0	0.0
Revenue - non-GAAP	\$577.4	\$698.8	\$544.3	\$420.6	\$338.1	\$238.3
Gross Profit - GAAP	\$245.7	\$326.9	\$281.6	\$203.6	\$140.9	\$109.2
Nitronex prior to acquisition	0.0	0.0	0.0	0.0	1.0	3.3
Amortization expense	33.4	30.3	26.6	27.3	18.3	1.9
Share-based and non-cash compensation	4.1	3.6	2.5	2.3	1.8	1.0
Impairment related charges	2.6	0.0	2.0	0.0	0.0	0.0
Acquisition, integration and restructuring related costs	2.0	45.3	3.6	7.1	20.3	0.0
Production and product line exits	17.2	0.0	0.0	0.0	0.0	0.0
Deferred revenue	7.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	1.6	1.5	0.0
Gross Profit - non-GAAP	\$311.9	\$406.1	\$316.4	\$241.8	\$183.7	\$115.4
Gross Margin - non-GAAP	54.0%	58.1%	58. 1%	57.5%	54.3%	48.4%
(Loss) income From Operations - GAAP	(\$106.5)	(\$16.1)	\$13.2	\$10.1	(\$27.8)	\$7.7
Nitronex prior to acquisition	\$0.0	\$0.0	\$0.0	\$0.0	\$3.1	\$9.7
Amortization expense	\$81.7	\$65.7	\$50.3	\$39.0	\$20.1	\$3.2
Share-based and non-cash compensation	\$31.7	\$41.6	\$36.5	\$31.3	\$12.0	\$6.1
Impairment and restructuring charges	\$15.4	\$7.1	\$17.2	\$1.3	\$14.8	\$2.2
Litigation costs	\$3.5	\$2.3	\$2.2	\$0.9	\$1.6	\$9.2
Acquisition, integration and restructuring related costs	\$11.9	\$78.7	\$13.4	\$14.3	\$39.4	(\$0.6
Production and product line exits	\$19.6	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Deferred revenue	\$7.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Other	\$0.0	\$1.1	\$0.6	\$0.0	\$0.0	(\$0.6
Income From Operations - non-GAAP	\$64.3	\$180.5	\$133.3	\$96.9	\$63.1	\$36.9
Depreciation expense	\$30.1	\$25.9	\$18.7	\$14.1	\$12.6	\$10.2
Consulting and other income	\$0.0	\$7.5	\$7.6	\$0.0	\$0.1	\$0.4
Adjusted EBITDA - non-GAAP	\$94.4	\$213.9	\$159.6	\$111.0	\$75.8	\$47.5



Reconciliation of GAAP to Non-GAAP Results

Reconciliation of GAAP to Non-GAAP Results						
(\$ in millions)	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
(unaudited)	2018	2017	2016	2015	2014	2013
Net Income (loss) - GAAP	(\$140.0)	(\$169.5)	\$1.4	\$48.6	(\$29.4)	\$18.2
Nitronex prior to acquisition	0.0	0.0	0.0	0.0	3.1	0.0
Amortization expense	81.7	65.7	50.3	39.0	16.4	2.0
Share-based and non-cash compensation	31.7	41.6	36.5	31.3	9.9	3.8
Impairment and restructuring charges	15.4	7.1	17.2	1.3	12.2	0.3
Warrant liability (gain) expense	(27.6)	2.5	16.4	6.0	3.9	4.3
Non-cash interest	4.6	3.4	1.7	1.7	2.5	0.2
Litigation costs	3.5	2.3	2.2	0.9	1.3	5.8
Acquisition, integration and restructuring related costs	11.9	78.7	13.4	12.3	25.1	0.0
Production and product line exits	19.6	0.0	0.0	0.0	0.0	0.0
Discontinued Operations	6.2	26.6	1.8	(54.1)	4.6	(6.7)
Exited leased facility costs	0.0	0.0	0.0	0.0	0.0	0.8
Transition services for divested businesses	0.0	0.0	0.0	(0.4)	(2.4)	0.0
Impairment of minority investment	0.0	0.0	0.0	3.5	0.0	0.0
Equity investment and sale of business losses	44.7	0.0	0.0	0.0	0.0	0.0
Deferred revenue	7.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	3.1	0.6	0.0	0.0	0.0
Tax effect of non-GAAP adjustments	(24.5)	83.9	(35.9)	(21.9)	(2.9)	0.0
Net Income - non-GAAP	\$34.3	\$145.5	\$105.5	\$68.1	\$44.2	\$28.7
Net Income Margin - non-GAAP	5.9%	20.8%	1 9.4 %	16.2%	13.1%	12.0%
Diluted shares - GAAP	65.3	53.4	53.4	51.1	47.0	47.1
Incremental stock options, warrants, restricted stock and units	0.4	1.9	1.9	2.1	1.4	0.8
Diluted shares - non-GAAP	65.7	54.3	55.2	53.2	48.4	47.9
Earnings per diluted share - GAAP	(2.57)	(2.79)	0.03	0.95	(0.63)	0.39
Earnings per diluted share - non-GAAP	0.52	2.32	1.91	1.28	0.91	0.60

List of RF to Light Acronyms



AC: alternating current

Active antenna: an antenna that contains active electronic components

ADC: analog to digital convertor

AESA: active electronically scanned array

AM: amplitude modulation

APD: avalanche photodiodes

APS: antenna positioning system

BER: bit error rate

BFN: beam forming network

BiCMOS: bipolar complementary metal oxide semiconductor

BJT: bipolar junction transistor

BOM: bill of materials

BW: bandwidth

CAGR: compound annual growth rate

CDR: clock data recovery

CMOS: complementary metal-oxide semiconductor

C/N: carrier-to-noise ratio

COB: chip on board

COTS: commercial off the shelf

CPRI: common public radio interface

CW: continuous wave

DAC: digital to analog convertor

dB: decibel

DCI: datacenter interconnects DOD: Department of Defense

DPDT: double pole double throw

DSP: digital signal processor

EFT: etched facet technology

ESA: electronically steered array

ESD: electrostatic charge

EW: electronic warfare

FAA: Federal Aviation Administration

FET: field effect transistor

FM: frequency modulation

FTTH: fiber to the home

GaN: gallium nitride

Gbps: gigabyte per second

GaAs: gallium arsenide

FTTx: fiber to the x

GHz: gigahertz

HEMT: high electron mobility transistor

HMIC: heterolithic microwave integrated circuit

HPA: high power amplifier or high performance analog

IC: integrated circuit IL: insertion loss InP: indium phosphide IIP3: input third order intercept point I/O: input/output IP: intellectual property IP2: second order intercept point IP3: third order intercept point KHz: kilohertz LAN: local area network LDMOS: laterally diffused metal oxide semiconductor LNA: low noise amplifier LO: local oscillator L-PIC: laser photonic integrated circuit MCM: multi chip module **MESFET:** metal field effect transistor MHz: mega hertz MIMO: multiple input multiple output MLB: multi layer board MMIC: monolithic microwave integrated circuit mmW: millimeter wave MOSFET: metal/ oxide/ semiconductor

field effect transistor

MPAR: multi phased-array radar MTTE: mean time to failure mw: milliwatt MW: microwave NF: noise figure NIP: N-type/intrinsic/P-type NOAA: National Oceanic and Atmospheric Administration OSA: optical sub-assembly P1dB: power at one- db gain compression PAE: power added efficiency PAM: pulse amplitude modulation PAM-4: four pulse amplitude modulation PIC: photonic integrated circuit PIN: P-type/intrinsic/N-type PPM: parts per million

PSM4: four-lane parallel single mode

SAEFT: self-aligned etched facet technology

SDI: serial digital interface

SDR: software defined radio

Si: silicon

SiGe: silicon germanium

SMD: surface mount device

SMT: surface mount technology SNR: signal to noise ratio SoC: system on chip SPAR: scalable planar array SPDT: single pole, double throw SPST: single pole, single throw SP3T: single pole, three throw SS: small signal SSG: small signal gain TIA: transimpedance amplifier T/R: transmit receive TX: transmit UHD: ultra high definition

VPIN: vertical PIN diode VSCEL: vertical-cavity surface-emitting

VCO: voltage controlled oscillator

laser

VVA: voltage-variable attenuator

WB: wideband

WIP: work in progress

WLAN: wireless local area network



THANK YOU